



26th National Risk Management Training Conference



Fort Worth, Texas March 25-29, 2012





FIRMA Sponsors & Partners

Current & Past Sponsors

FIRMA is pleased to present a list of our Sponsors for the 2011 National Risk Management Training Conference in Atlanta:

Association of Certified Anti-Money Laundering Specialists (ACAMS) Broadridge Deloitte & Touche, LLP Federated Investors GlobeTax Services, Inc. InsuranceIQ Nth Degree Financial Solutions PDS Companies ProxyTrust The Insurance Advisor Thomson Reuters Trust Imaging Systems, Inc. Trust Management Network

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American Bankers Association (ABA) Association of Certified Anti-Money Laundering Specialists (ACAMS)

Association of Certified Fraud Examiners (ACFE) Campbell University/Trust Education Foundation Cannon Financial Institute, Inc. Global Association of Risk Professionals (GARP) Securities Industry & Financial Markets Association – Internal Audit Divison (SIFMA/IAD)

Organizations Represented at the 2011 National Conference

Alerus Financial Amalgamated Bank of Chicago American National Bank American National Bank/Sturm Financial Arvest Bank Operations, Inc. Atlantic Trust Bank of America Bank of Hawaii Bank of Oklahoma Bank of the West BB&T Bessemer Trust Company **BNY Mellon** Boston Private Bank & Trust Brown Brothers Harriman & Co CA Dept of Financial Institutions Canandaigua National Bank & Trust Co. Capital One, NA CapitalMark Bank & Trust Carolina First Bank CDI Corporation Central National Bank Century Bank and Trust Chemung Canal Trust Company Citigroup Citizens Trust and Investment Corp. Comerica Inc. Comptroller of the Currency

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Hartwell Group, LLC INTRUST Financial Corp. Invesco Johnson Financial Group IPMorgan Chase Kanaly Trust Co Kentucky Farmers Bank KevBank Legg Mason M&M Consulting, LLC M&T Bank Marshall & Ilsley Corporation MB Financial Bank, NA Mechanics Bank Mercantil Commercebank Morgan Stanley MutualBank National Independent Trust Company Nebraska Dept. of Banking & Finance NewTower Trust Company Northern Trust NYS Banking Department Office of Thrift Supervision Old Point Trust & Financial Services, NA PNC Bank Rabobank, NA Reliance Trust Company RSM McGladrey S.R. Snodgrass, AC

Sandy Spring Bank

Santa Fe Trust, Inc.

South Dakota Division of Banking State Board of Administration of Florida Sterne Agee Group, Inc. Stock Yards Bank & Trust Co. SunTrust Bank Susquehanna Bancshares Synovus Trust Company TD Bank Texas Department of Banking The 1911 Trust Company The First National Bank in Sioux Falls The Glenmede Trust Company, NA The Trust Company of Virginia Thrivent Financial Bank U.S. Trust. Bank of America Private Wealth Mgmt UMB Financial Corporation Unified Trust Company, NA Union Bank US Bank Virginia Bureau of Financial Institutions Wells Fargo Wilmington Trust Zions Bancorporation

Conference Schedule



Sunday, March 25, 2012

Workshop Check-In	11:30 AM - 1:00 PM
Pre-Conference Workshops	1:00 - 4:00 PM
Conference Check-In	4:30 - 6:00 PM
First-Time Attendee Reception	6:30 - 7:30 PM

Monday, March 26, 2012

Late Conference Check-In	7:30 - 8:00 AM
General Sessions	8:00 - 11:45 AM
Hosted Luncheon	11:45 AM - 1:15 PM
General Session	1:15 - 2:15 PM
Concurrent Sessions	2:30 - 3:30 PM
Roundtable Sessions	3:45 - 5:15 PM
Welcome Reception	6:00 - 8:00 PM

Tuesday, March 27, 2012

General Sessions	8:00 AM - 1:15 PM
Vendor Showcase (lunch provided)	1:30 - 2:30 PM
Seminar Check-In	2:30 - 3:00 PM
In-Conference Seminar	3:00 - 5:00 PM

Wednesday, March 28, 2012

General Session	8:00 - 9:00 AM
Concurrent Sessions	9:15 - 11:30 AM
Hosted Luncheon and	11:45 AM - 1:15 PM
FIRMA Annual Membership Meeting	
Concurrent Sessions	1:15 - 4:45 PM

Thursday, March 29, 2012

General Sessions	8:00 AM - 12:45 PM		
Adjourn	12:45 PM		



FIRMA is registered with the National Association of State Boards of Accountancy (NASBA), as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding sponsors may be addressed to National Registry of CPE Sponsors,1540 Fourth Avenue North, Suite 700, Nashville, TN 37219-2417. NASBA phone number (615) 880-4200. Website: www.nasba.org.

Attention - All Certified Public Accountants in Texas

FIRMA's 2012 Fort Worth National Training Conference has been approved to provide CPE to Texas CPAs by the Texas State Board of Public Accountancy. FIRMA's Sponsor ID is #009961.



26th Annual National Risk Management Training Conference

FIRMA™ is proud to sponsor its twenty-sixth Annual National Risk Management Training Conference and we are pleased to bring outstanding topics and speakers for the first time to Fort Worth. Through these challenging financial times, FIRMA has stood strong in our belief that there is no more vital time than now for training and understanding. In recognition of this, FIRMA is proud to provide training resources to risk management professionals who are responsible for asset management, broker/dealer activities, and insurance products.

Our expert speakers will discuss the current trends in the industry, new products and specialized lines of business, and will provide insights to the management and control of associated risks. Our program is designed to provide valuable benefits to:

- Fiduciary Auditors and Compliance Officers
- Asset and Investment Management Professionals
- Fiduciary Executives
- Risk Management Professionals
- State and National Regulators
- Legal Counsel
- Certified Public Accountants

Our program will offer a unique combination of general sessions and individualized group sessions. Our general sessions will primarily address issues of significant importance to the risk and investment management industry. This year, we are pleased to continue our offerings of expanded breakout sessions, held on both Monday and Wednesday. We will offer separate educational tracks each of these days, totaling 32 breakout sessions. These sessions focus on more specialized products and services from which attendees can choose the topics of most importance to their institutions. We are also pleased to offer two valuable Pre-Conference Workshops on Sunday prior to the start of the formal conference, as well as a 2-hour In-Conference Seminar on Tuesday afternoon.

Workshop and Seminar Fees

Pre-Conference Workshops are \$175.00 for FIRMA members and \$250 for non-members. The fee for our In-Conference Seminar on Tuesday is \$125 for FIRMA members; \$200 for non-members.

Conference Fees -

Conference fees are \$1,395 for FIRMA

members and \$1,595 for non-members. This fee includes all conference materials, daily continental breakfasts, morning and afternoon refreshment breaks, two luncheons and a Monday evening welcome reception.

EARLY PAYMENT DISCOUNT - For conference payments received prior to February 15, 2012, the conference fees are \$1,295 for FIRMA members and \$1,495 for non-members.

Group Discounts

Group discounts to the above prices are available as follows. Group registrations must be received as a group and paid through a single invoice.

5% off the above fees for 5 registrations 10% off the above fees for 10 registrations

Special Fee Offer For Regulators

FIRMA also offers special fees for attendees from national and state regulatory agencies. Please call our FIRMA Office at 678-565-6211 to inquire about these special conference fees.

Cancellation Refund Policy

Cancellations received prior to March 9, 2012, will be refunded in full. Cancellations received March 9th through March 23rd will be refunded subject to a \$250 service charge. Cancellations made after March 23, 2012, are non-refundable. No refunds will be processed unless the cancellation is made in writing. Note: You may transfer your registration to another person at any time.

FIRMA reserves the right to change speakers or reschedule or cancel sessions when necessary. FIRMA is not responsible for airfare penalties that may be incurred should this program be canceled. For more information regarding seminar administrative policies such as complaint or refund, please contact our offices at 678-565-6211.

Continuing Education

The 2012 Training Conference provides 23 Group-Live continuing professional education hours. The Pre-Conference Workshops each provide three Group-Live continuing professional education hours; the In-Conference Seminar provides two Group-Live continuing professional education hours. All of these hours will be recognized as FIRMA-specific for FIRMA certified members.

Conference Education Prerequisites

There are no advance preparation requirements to be read or completed prior to attending this program.

The program skill level for this Conference is rated "Intermediate". This program is rated Intermediate because of the educational and/or experience requirements as follows:

- Attendee should be a Certified professional; *or*
- Attendees should have at least one year
 of general trust or fiduciary work
 experience in the fields of personal
 trust, employee benefit trust, audit,
 compliance, or risk management; or
- Attendees should have passed a oneweek trust school course offered by Cannon Financial Institute or Campbell University, or an equivalent industry program; or
- Attendee should have attended a previous FIRMA education program.

Tax Deductibility

The cost of continuing education (when taken to maintain or enhance professional development) may be tax deductible. Please consult with your tax accountant for more information.

Special Hotel Incentives from FIRMA and our Host Hotel – the Worthington Renaissance

FIRMA feels it is important for our Conference Attendees to know that FIRMA has significant contractual risk if our Attendees do not stay at our host hotel. For 2012, FIRMA is pleased to offer to our government Attendees up to 80 government-rate rooms. In addition, for *all* FIRMA Conference Attendees *staying at the Worthington Renaissance*, each individual is eligible for one of three (3) special raffle prizes as an incentive:

- One (1) registration certificate to the FIRMA 2013 Conference in Las Vegas
- One (1) night hotel rooming fee rebated to Attendee's room bill
- One (1) \$200 gift voucher to stay in any Marriott Hotel worldwide

FIRMA always hopes our Attendees will choose to enjoy the convenience of our host hotel and, for 2012, especially the grand amenities offered at the impressive Worthington Renaissance.

Sunday, March 25, 2012



Pre-Conference Workshop I

1:00 - 4:00 PM

Uniform Laws & Unique Features: A Survey of New Developments



Duane Lee Executive Vice President CANNON FINANCIAL INSTITUTE Athens, Georgia

How are Uniform Laws created? Attendees will learn the Uniform Laws Impacting the Trust Industry. Attendees will also receive an Analysis of Specific Uniform Laws. Duane will lead an interactive discussion of:

Uniform Prudent Investor Act-1994

Uniform Principal & Income Act-2008

Uniform Trust Code-2010

Uniform Prudent Management of Institutional

Funds Act-2006

Uniform Management of Public Employee

Retirement Systems Act -1997

Uniform Gifts to Minors Act-1966 vs. Uniform

Transfer to Minors Act-1986

Uniform Power of Attorney Act-2006 vs.

Uniform Durable Power of Attorney Act-1980

Uniform Health Care Decisions Act-1993

Crummey Trust Duties

Natural Resources: Oil, Gas, Timber, & Water, etc.

Trust Protector

Trust Advisor

Trust Decanting

Perpetual Trusts

Total Return Trust Conversion

Duane will also provide and attendees will learn from a comprehensive review of the world of Uniform State Laws that govern the trust and fiduciary industry.

He will discuss:

How the laws are created

Recent changes in the uniform laws

How trustees are impacted by these laws

The "default" status of these laws and the meaning of that concept

How states alter or amend these laws reducing the "uniformity" of the laws across state lines

Unique provisions found in these laws

Discuss the laws themselves and the drafter's comments as to why the language was drafted in its current form, what legal concept those sections are based on and the common laws basis for the laws.

How to incorporate these laws into your audit,

compliance and risk management programs

The program will allow for question and answer time for the participants.

Pre-Conference Workshop II

1:00 - 4:00 PM

Risk Management Metrics

Michael Daly

Vice President and Manager Risk Management & Quality Control UNION BANK San Francisco, California

James D. Strickland

Managing Director and Global Head Control Architecture, Control and Emerging Risk New York, New York

While the benefits of utilizing metrics by businesses and independent control functions have been acknowledged for many years, getting started and maximizing them in an appropriate and meaningful manner is not always easy. In addition, it is often unclear how metrics can supplement and/or replace other, more traditional, means of monitoring activities, or how to balance and leverage the metrics that should be, and are, developed and utilized directly by the businesses with those developed and utilized by the independent control functions. In this interactive session, attendees will review the development, usage and reporting of metrics for monitoring and evaluating controls and performance in fiduciary and investment businesses, with specific focus from practitioners in audit and compliance departments.

First-Time Attendee Reception

Sunday, March 25 6:30 - 7:30 PM

Hosted by FIRMA

FIRMA is delighted to host a special reception for our "first-time" Conference attendees. Our guests will learn about the events planned for the Conference week, will receive tips for navigating through the many sessions - both general and concurrent, and they will learn about FIRMA's mission and the benefits of FIRMA membership. Guests are also encouraged to share questions with the FIRMA ambassadors. This informal reception provides an easy Conference introduction for our new attendees.



Monday, March 26, 2012

Welcoming Remarks

8:00 - 8:15 AM

FIRMA President Bruce K. Goldberg, CTA, CPA

Opening Keynote Address 8:15 - 9:15 AM

Ethical Behavior in the Financial Services Industry – Why Dodd-Frank Will Not Work

Eugene F. Maloney Executive Vice President & Corporate Counsel **FEDERATED** INVESTORS, INC. Pittsburgh, Pennsylvania

The "financial crisis" has had a profound effect on the value of financial assets and the economy as a whole. The Dodd-Frank Act has been presented as a deterrent to the activities and conduct that led to the crisis. Nothing could be further from the truth. The presentation will be designed to identify for attendees what really happened and why it could happen again.

General Session 9:30 -10:30 AM

Economic Update



Ellen Beeson Zentner Economic Research NOMURA SECURITIES INTERNATIONAL, INC. New York, New York

Please join one of FIRMA's most popular speakers for an up-to-the-minute analysis of the US economy. Ellen is one of the financial industry's brightest stars as an economic expert and spokesperson. Ellen's discussion will highlight critical trends, key indicators, and forecasts.

General Session

10:45am - 11:45 AM

Trust Legislative Update

Cecelia A. Calaby

Senior Vice President Center for Securities, Trusts, and Investments AMERICAN BANKERS AS-SOCIATION Washington, D.C.

One year has passed since the enactment of the Dodd-Frank Act - where are we? Much has been done, but much more remains to be done. Come learn about the how the regulators have been implementing the Act so far, and how their regulations will impact the wealth management industry. We will also look ahead to issues to watch out for as implementation of the Act proceeds.

Hosted Luncheon

11:45 AM - 1:15 PM

General Session

1:15 - 2:15 PM

Securities Regulator Panel



Carla Romano VP and Chief Compliance Officer FINRA Chicago, Illinois

David R. Woodcock Fort Worth Regional Office U.S. SECURITIES AND **EXCHANGE** COMMISSION Fort Worth, Texas

This is always a valuable and not-to-miss session with our primary federal securities regulators. These agency leaders will share their current fiduciary examination and policy initiatives, each responding respectively to a series of questions posed by FIRMA. This unique format will allow attendees to hear how each agency is addressing financial reform.

Roundtable Sessions

3:45 - 5:15 PM

What keeps us up at night? Join your peers in three different discussion groups of best practices, problem solving, leadership, governance, current issues, present challenges, and possible approaches to address all issues. We ask all federal and state regulators in attendance to join the "Regulators" Roundtable. All other attendees may choose the "Auditing" or "Compliance/ Risk" Roundtables.

Auditing

Leaders:

Keith A. Bujalski, CTA,

Managing Director Audit Department IPMORGAN CHASE & New York, New York

Gary E. Pelcak, CTA, CFSA, CFE

Chief Audit Executive CENTRAL NATIONAL BANK Junction City, Kansas

Compliance/Risk

Leaders:



Deborah A. Austin, CTCP, CFSA Senior Vice President Personal Fiduciary Risk UNION BANK San Diego, California

Michael Daly Vice President and Manager Risk Management & Quality Control UNION BANK San Francisco, California

Regulators

This session is open only to Federal and State Regulators.

Leader:

Larry J. Musher President FIDUCIARY SERVICES CONSULTING GROUP, LLC Baltimore, Maryland

Monday, March 26, 2012



Concurrent Sessions - 2:30 - 3:30 PM

IRS Driven Regulations — Cost Basis, FATCA, etc.

Cheryl Riedlinger Principal TAX REPORTING GROUP High Point, North Carolina

Attendees will learn the Latest and Greatest in IRS Tax Reporting. Penalties have increased to \$100 per mistake. This session will cover all the hot topics in 1099 reporting for US and NRA customers including new cost basis rules, FATCA and IRS audits!

ERISA / DOL Update

GROOM LAW GROUP Washington, D.C.

Roberta J. Ufford

will review recent legal developments in connection with administration and investment management of retirement and other plans covered by the Employee Retirement Income Security Act of 1974 (ERISA) and individual retirement accounts (IRAs), including –

- new and pending service provider and participant disclosure regulation,
- emerging trends in litigation involving plans and IRAs, including 401(k) plan litigation
- DOL enforcement priorities (including late contributions; abandoned plans)

Reg R - What Now?



Kathryn AB Vest Wealth & Investment Management SUNTRUST BANKS, INC. Richmond, Virginia

Regulation R just celebrated its fourth birthday. Did your organization throw a party, or hover in the shadows waiting for what is still to come? Join us for a refresher and discussion of how to sharpen your tools to ensure Reg R compliance.

FCPA and UK Bribery Act

Mohammed Ahmed

Senior Manager, Forensic & Dispute Services DELOITTE FINANCIAL ADVISORY SERVICES LLP New York, New York

Given the stakes for firms in the current FCPA and UK Bribery Act environment, the risks of non-compliance are too great to ignore. Establishing and maintaining a defensible position in the unlikely event of an FCPA or UK Bribery Act violation needs to be of paramount concern of any fiduciary risk management strategy. One thing is for certain, prevention is better than the cure. Attendees will learn that a well defined compliance program – including policies, controls, employee training and monitoring and a consistent case management strategy – is critical to mitigate the risk of violation and to minimize penalties should they occur.





Tuesday, March 27, 2012

Keynote Session

8:00 - 9:00 AM

A Vision of the Future

Chip Roame

Managing Partner TIBURON STRATEGIC ADVISORS Belvedere Tiburon, California

Chip Roame is one of our country's great leaders and visionaries. Through his discussions with CEO's from around the globe, Chip brings and will share his unique insights for today's financial services industry. Would it be so simple if our financial challenges were just impacted by legislative pressures, the national and world economies, global government upheaval, citizen unrest, and technology innovation? Add to the mix generational issues, climate change, terrorism, population growth pressures, and the breakneck-speed of change and pace of life. Chip will take us on a notto-miss journey of realities, conclusions, predictions, and hope.

General Session

9:15 -10:45 AM

Country / Domestic Risk Exposure



Ellen Beeson Zentner Economic Research NOMURA SECURITIES INTERNATIONAL, INC. New York, New York

World headlines decry political upheaval and financial turmoil throughout the globe. World events are shattering financial markets and certain countries face withering economic pressures. Even our US credit rating has been downgraded for the first time in history. Join Ellen for this critically important review of country and domestic risk exposure. Attendees will learn about the factors affecting the world's economies, the ultimate impact upon the US economy, and investment markets here and abroad.

General Session

11:00 AM -12:00 noon

Regulator Panel

William Alverson

Director - Wealth
Management &
Operations Risk
Dept. of Supervision
& Regulation
FEDERAL RESERVE
BANK OF
SAN FRANCISCO
San Francisco, California

Anthony DiMilo

Examination Specialist -Trust FDIC San Francisco, California

Joseph Sifuentes

National Bank Examiner
Asset Management Division
OFFICE OF THE
COMPTROLLER OF
THE CURRENCY
Washington, D.C.

This is always a valuable and not-to-miss session with our primary federal regulators. These agency leaders will share their current fiduciary examination and policy initiatives, each responding respectively to a series of questions posed by FIRMA. This unique format will allow attendees to hear how each agency is addressing financial reform.

General Session

12:15 - 1:15 PM

DFA – The Whistleblower Provisions

Mohammed Ahmed

Senior Manager, Forensic & Dispute Services
DELOITTE FINANCIAL
ADVISORY SERVICES LLP
New York, New York

Never before has the financial industry placed more incentive upon corporate America for the reporting of malfeasance. Attendees will learn the practical steps and better practices of the new Whistle Blower provisions of the Dodd-Frank Act.

Vendor Showcase 1:30 - 2:30 PM

In-Conference Seminar

3:00 PM - 5:00 PM

Enhancing Your Compliance Testing Program

Beverley Antonich

Trust Compliance US BANK Minneapolis, Minnesota



Peter M. Craven Wealth Management BNY MELLON Pittsburgh, Pennsylvania

Have you wondered how to keep your monitoring and testing program relevant in the face of constant changes in the business, industry and regulatory environment?

Attendees will learn how to leverage your own expertise and other subject matter experts to enhance the testing program and add value to the business.

Our expert panelists will discuss how technology and creating regulatory and business risk assessments can sharpen the focus of limited resources on the areas of greatest risk to your company



Keynote Session

8:00 - 9:00 AM

Senior Executive Panel — Vision and Direction of Wealth Risk Management

David W. Fisher

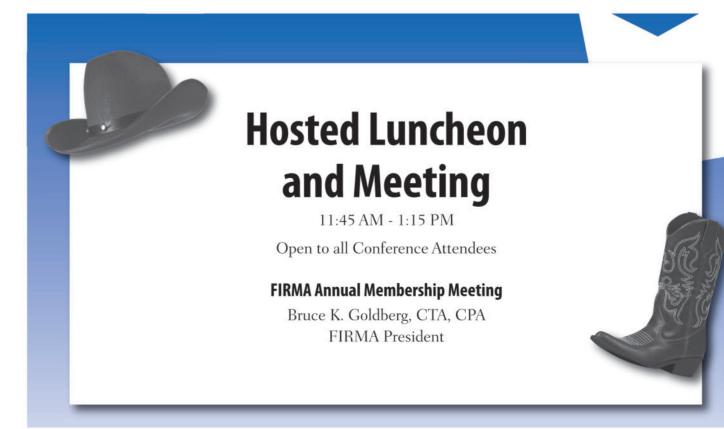
Executive Vice President Wealth Division Manager BB&T WEALTH Charlotte, North Carolina



Kevin McCabe EVP/Chief Auditor WELLS FARGO & COMPANY San Francisco, California

John Paulus

Senior Vice President Manager of Risk and Strategy Wealth Management & Securities Services US BANK Minneapolis, Minnesota Wealth Management and Risk Management are two of the hottest topics in financial services. Wall Street headlines, current legislative attention, and regulatory examination pressures attest to this focus. FIRMA is proud to sponsor this important discussion of the unique and required role that Risk Management commands within fiduciary services – and its future expectations. From three different perspectives, our Executive Panel will discuss staffing, reporting, communications, coordination, independence, and governance prerequisites. Our audience will also hear executive insights addressing strategies and approaches for risk management requirements dealing with regulatory relations, new products, vendors, business continuity, models, and internal and external changes. This is a "must-attend" session for fiduciary risk management professionals who are seeking clearer line of sight in executing their responsibilities.



CONFERENCE SCHEDULE AT A GLANCE

SUNDAY

MONDAY

TUESDAY

PRE-CONFERENCE WORKSHOPS

1:00 - 4:00 PM

Workshop I

Uniform Laws
So Unique
Features:
A Survey
of New
Development
Duane Lee

Workshop II

Risk
Management
Metrics
Michael Daly

Michael Daly James D. Strickland

> First-Time Attendee Reception 6:30 - 7:30 PM

GENERAL SESSION

8:00 - 8:15 AM

Welcoming Remarks

OPENING KEYNOTE SESSION

8:15 - 9:15 AM

Ethical Behavior in the Financial Services Industry – Why Dodd-Frank Will Not Work

Eugene F. Maloney

GENERAL SESSIONS

9:30 - 10:30 AM

Ellen Beeson Zentner

10:45 AM - 11:45 PM

Trust Legislative Update Cecelia A. Calaby

HOSTED LUNCHEON

11:45 AM - 1:15 PM

GENERAL SESSIONS

1:15 - 2:15 PM

Securities Regulator Panel

Carol Romano David R. Woodcock

CONCURRENT SESSIONS

2:30 - 3:30 PM			
IRS Driven Regulations – Cost Basis, FATCA, etc. Cheryl Riedlinger	ERISA / DOL Update Roberta J. Ufford	Reg R — What Now? Kathryn AB Vest	Bribery Act

ROUNDTABLE SESSIONS

3:45 - 5:15 PM

Auditing Keith A. Bujalski Gary E. Pelcak Compliance/Risk Deborah A. Austin Michael Daly Regulators Larry J. Musher

FIRMA'S Welcome Reception

6:00 - 8:00 PM

KEYNOTE SESSION

8:00 - 9:00 AM

A Vision of
the Future
Chip Roame

GENERAL SESSIONS

9:15 - 10:45 AM

Country/Domestic Risk Exposure

Ellen Beeson Zentner

11:00 AM - Noon

Regulator Panel

William Alverson Anthony DiMilo Joseph Sifuentes

12:15 - 1:15 PM

DFA – The Whistleblower Provisions

Mohammed Ahmed

VENDOR SHOWCASE

1:30 - 2:30 PM

IN-CONFERENCE SEMINAR

3:00 - 5:00 PM

Enhancing Your Compliance Testing Program Beverley Antonich Peter M. Craven

CONFERENCE SCHEDULE AT A GLANCE

WEDNESDAY

THURSDAY

KEYNOTE SESSION

8:00 - 9:00 AM

Senior Executive Panel – Vision and Direction of Wealth Risk Management

> David W. Fisher Kevin McCabe John Paulus

CONCURRENT SESSIONS

9:15 - 10:15 AM			
Reg R — What Now? (REPEAT SESSION) Kathryn AB Vest	Corporate Trust Terry McRoberts	Managing Specialty Assets in a Challenging Environment Dennis Moon	Micro-Cap Securities Investigations William E. Sweeney
10:30 - 11:30 AM			
AML — The Fiduciary Risk C. Rachel Romijn	The Chinese Wall – Today's View M. Clinton Lackey, CFIRS	Transitioning from SAS 70 to SSAE 16 Adam Berman	FX Transactions Gail E. Weiss

HOSTED LUNCHEON

11:45 AM - 1:15 PM

FIRMA ANNUAL MEMBERSHIP MEETING

KEYNOTE SESSION

8:00 - 9:00 AM Risk Assessments/ Risk Appetite

William Langford

GENERAL SESSIONS

9:15 - 10:15 AM

DFA – The Volcker Rule and Corporate Living Wills

Sarah A. Miller

10:30 - 11:30 AM

Reputation Risk – How to React and Survive a Crisis

Marcia Keeler

11:45 AM - 12:45 PM

Business Continuity Planning

Rosanne McSorley

Conference Adjourns 12:45 PM

CONCURRENT SESSIONS

	CONCORREN	I SESSIONS	
	1:15 - 2:	15 PM	
Data Breaches Matt Speare	Fiduciary Litigation William C. Ries, Esq.	Conflicts of Interest Monitoring Deborah A. Austin	Compliance Risk Assessments – Trends and Components Patricia A. Hackett
	2:30 - 3:	30 PM	
Class Actions Francis McGovern, PhD.	Investment Products – Mutual Funds Due Diligence R. James Hrabak	Stress Testing / Capital Adequacy Assessment Sabeth Siddique	Vendor Risk Management – 3rd Party Michael Masterson
	3:45 - 4:	45 PM	
Defensible Records Retention and Preservation Linda Starek-McKinley	Practical Model Risk Management Dr. Wenling Lin	Vendor Risk Management – 3rd Party (REPEAT SESSION) Michael Masterson	Letters and Titles and Tags, OH MY! Deborah A. Austin Janice J. Sackley



Concurrent Sessions

9:15 -10:15 AM

Reg R – What Now?

(REPEAT SESSION)



Kathryn AB Vest Wealth & Investment Management SUNTRUST BANKS, INC. Richmond, Virginia

Managing Specialty Assets in a Challenging Environment

Dennis Moon

National Executive, Managing Director Specialty Asset Management US TRUST BANK OF AMERICA PRIVATE WEALTH MANAGEMENT New York, New York

During these times of market volatility, specialty assets such as commercial & residential real estate, farm & ranchland, timberland, oil & gas and closely held businesses can play a significant role as part of a well-diversified portfolio. BUT, it is also very important to ensure that proper governance and controls are in place and that organizations have a solid risk management discipline to accept, manage and handle the disposition of these types of complex assets. Many times, these types of specialty assets are performing very well compared to other assets in portfolio. Yet, they may also represent illiquid assets or concentrations that must be recognized and managed. Come hear a robust discussion around why these specialty assets are attracting investors, how do they fit into a fiduciary portfolio, why in this challenging environment organization must be have strong oversight processes in place to effectively manage these assets and what some of those processes look like.

Corporate Trust



Terry McRoberts Executive Vice President US BANK Los Angeles, California

Attendees will learn and be able to identify the most current risk issues facing Corporate Bond Trustees today.

Micro-Cap Securities Investigations

William E. Sweeney, CFE

Compliance Investigations Manager
Office of Corporate and Regulatory Compliance
THE DEPOSITORY TRUST AND CLEARING
CORPORATION
New York. New York

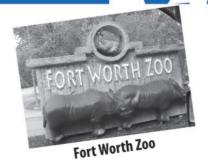
DTC, as the U.S. central securities depository, provides custody and asset servicing for over 3.6 million issues from the U.S. and 121 other countries and territories and for its participating bank and broker/dealer firms ("participants"). As such, DTC is able to aggregate deposit activity across its bank and broker-dealer participants and identify patterns, trends, and large share deposits that generally correlate from new share issuance.

Although DTC does not have a direct relationship with the underlying registered holders of the securities, through its unique position, DTC is able to identify corporate entities and individuals associated with suspicious patterns of deposit activities correlating to promotional schemes, market manipulation, debt financing, and improper or over issuance of shares micro-cap securities.

Attendees will learn and receive an overview of DTC's processes, various fraud schemes, and how DTC utilizes its information to detect those fraud schemes.

Fort Worth Attractions

Please visit www.fortworth.com/visitors
for an offering of all the sights and destinations
within the great Texas city of Fort Worth —
known as The City of Cowboys and Culture.





Billy Bob's Texas



Concurrent Sessions

10:30 - 11:30 AM

AML - The Fiduciary Risk

C. Rachel Romijn

Senior Vice President and Compliance Director Capital and Wealth Management Groups WELLS FARGO BANK Charlotte, North Carolina

This interactive discussion will explore the unique inherent risks associated with wealthy and often high profile client types. The session will cover and attendees will learn about these customers, products, and often geography risks that are inherent to Wealth Clients. We will also address potential mitigating factors in addressing the risk points. Specific topics will include managing reputational risk, profiling wealthy clients, the importance of a strong source of wealth analysis and regulatory expectations for beneficial ownership.

During this session, we will discuss how to implement and improve a BSA Program in the Fiduciary and Wealth/Private Banking space. Specifically, we will address the unique and not so unique risk points and the importance of proactively managing reputational risk.

Transitioning from SAS 70 to SSAE 16



Adam Berman Senior Manager DELOITTE & TOUCHE LLP New York, New York

The New Standards (SSAE 16) represent the first significant modifications since SAS 70 was issued nearly two decades ago. Attendees will learn about and understand the reasons for the change and the impact to your organization.

The Chinese Wall - Today's View

M. Clinton Lackey, CFIRS

Director of Compliance Oversight for Fiduciary And Insurance Activities WELLS FARGO BANK Charlotte, North Carolina

In this session we will explore the background of the Chinese Wall and the role that it has played in our institutions through the years. We will discuss applicability in today's financial services environment and the reasons for sustaining and challenging the limitations. Hopefully we might also generate some discussion around how other institutions are applying the concepts.

FX Transactions

Gail E. Weis

Vice President & Head of Global Business Development Wealth Management Services THE DEPOSITORY TRUST & CLEARING CORPORATION New York. New York

This session will include a brief overview of the foreign exchange market and its role in facilitating international trade and investment. In addition, attendees will learn key aspects of foreign exchange risk management policies and procedures including passive and active hedging strategies.



The 16th-largest city and still growing rapidly, Fort Worth is a destination redefined. New and renovated hotel offerings, restaurants and exciting tourism attractions are enhancing the City's reputation as one of the premier travel destinations in the nation. Named the #4 value-friendly destination in the United States by Hotwire.com, Fort Worth attracts over 5.5 million visitors per year.



Concurrent Sessions

1:15 - 2:15 PM

Data Breaches

Matt Speare Senior Vice President M&T BANK Amherst, New York

Have you been blissfully unaware of the massive amount of electronic fraud occurring against the financial services industry? In 2010, global financial institutions lost an estimated \$23 billion to electronic fraud. During this session, Matt will discuss the current state of the battle between hackers and Information Security professionals, including – intellectual property theft, corporate account takeover, identity theft, and the sophisticated crime syndicates who perpetrate them – for profit! You will learn the trends of techniques and more importantly, what you can do to defend against these fraudulent efforts.

Fiduciary Litigation

William C. Ries, Esq. Partner

TUCKER ARENSBERG Pittsburgh, Pennsylvania

Please join one of our country's best known attorneys for a discussion of recent litigation cases affecting wealth and fiduciary administration. Attendees will not only learn the interesting facts of each case but they will learn and be better informed to identify the legal implications and possible unsafe practices of related activities.

Conflicts of Interest Monitoring



Deborah A. Austin, CTCP, CFSA Senior Vice President Personal Fiduciary Risk Director UNION BANK San Diego, California

"Conflicts of Interest" is a topic that always gets everyone's attention — because they always involve investigation, management's attention, and risk — always. Please join one of our industry's most respected risk and compliance professionals in a discussion of internal controls and best practices for monitoring these risks. All attendees will gain a better insight for monitoring, identifying, and preventing conflicts of interest.

Compliance Risk Assessments – Trends and Components"

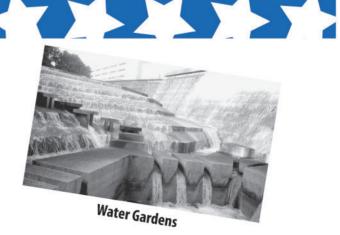
Patricia A. Hackett

Vice President, Compliance Group Manager Asset Management Group and PNC Investments Compliance THE PNC FINANCIAL SERVICES GROUP Pittsburgh, Pennsylvania

Please join Patricia for a do-not-miss best practices session for all fiduciary compliance professionals. Attendees will learn today's stress points within the role of fiduciary compliance, the priorities for risk assessments, trends within compliance tools and testing, and practical do's and don'ts for fiduciary compliance requirements.

Fort Worth Attractions







Concurrent Sessions

2:30 - 3:30 PM

Class Actions

Dr. Francis McGovern, PhD.

Professor of Law DUKE UNIVERSITY SCHOOL OF LAW Durham, North Carolina

Francis E. McGovern is a Professor of Law at Duke University School of Law. In addition, he is a prolific writer and has served as a special master in some of the most complex cases in the litigation system including the distribution of SEC Fair Funds. He will discuss how fiduciaries can fulfill their obligations when settlements have been reached and plans of distribution are being implemented in securities cases.

Stress Testing / Capital Adequacy Assessment



Sabeth Siddique
Director
DELOITTE & TOUCHE LLP
Washington, D.C.

Stress testing and capital planning have become an area of focus of regulators since the financial crisis. Macro-prudential supervision calls for forward-looking supervisory initiatives. Having a robust internal capital adequacy process that incorporates a sufficient adverse-case stress scenario is an important component to submitting a credible capital plan. Upcoming new regulations will require all institutions over \$10 billion to stress test and institutions over \$50 billion to conduct stress tests and submit a capital plan. Understanding the regulatory expectations for these activities will be imperative.

Investment Products – Mutual Funds Due Diligence

R. James Hrabak, CFA

Chief Investment Officer Asset Management & Trust MB FINANCIAL BANK Rosemont, Illinois

Mutual fund manager due diligence is an essential part of offering a robust investment management platform. This program will help you identify key elements for manager review that will help you select and monitor your list of managers in a way that is consistent with your department's investment philosophy.

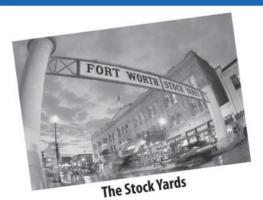
Vendor Risk Management – 3rd Party

Michael Masterson

Vice President Vendor Risk Administration UNION BANK San Francisco, California

As organizations become more reliant on external vendor relationships to provide products and services in order to remain competitive and drive down costs, this shift in structure creates additional risk exposures. In addition to a general discussion of the importance and basic requirements of any vendor risk management program, this session will look at some of the tools and resources available. From a practitioner's perspective, Michael will share and attendees will learn the challenges financial institutions experience in moving from decentralized to centralized vendor risk management programs and how to overcome them.

Fort Worth Attractions



National Cowgirl Museum



Concurrent Sessions

3:45 - 4:45 PM

Defensible Records Retention and Preservation

Linda Starek-McKinley

Director, Records and Information Management EDWARD JONES LEGAL DIVISION St. Louis, Missouri

Please join Linda for a critical and timely update for record retrieval. Attendees will learn:

Approach to effectively respond to requests for records to limit litigation, compliance, reputation and other risks.

Creation and maintenance of a consistent records management program with commitment to destroying records once they have been retained for the required period of time

Ability to preserve and protect records so that they are available when needed

Letters and Titles and Tags, OH MY!



Deborah A. Austin, CTCP, CFSA Senior Vice President Personal Fiduciary Risk Director UNION BANK San Diego, California

Janice J. Sackley Principal FIDUCIARY FORESIGHT, LLC Portage, Michigan

Does your firm permit their use? Learn about the hidden dangers associated with the use of various industry designations. Some may carry unanticipated risks or unknowingly subject your firm and its employees to codes of ethics and standards of care that you are not equipped to manage. Come prepared to share your firm's approach and learn about the pros and cons of allowing employees to use professional and educational designations.

Practical Model Risk Management

Dr. Wenling Lin, FRM

Senior Financial Economist Market Risk Analysis Division OFFICE OF THE COMPTROLLER OF THE CURRENCY Washington, D.C.

OCC Bulletin 2011-12 Practical Model Risk

The increasing reliance on quantitative models/applications in Asset Management industry creates substantial model risk, which can potentially impact business financials and reputation. Based on the OCC 2011-12, this talk informs Asset Management professionals on how to set up a sound model risk management framework that can effectively mitigate/manage model risks and ensure prudential business practices. This talk covers all the essential topics starting with how to define models versus applications/tools, what are the sources of model risks and how to identify them, why and how to establish the sound governance and control process as well as the robust process for model development, use, and implementation, and finally how to validate internally-developed and vendor models based on the core principles behind the OCC 2011-12. Practical examples from Asset Management practices and regulators' expectations will be offered.

Vendor Risk Management – 3rd Party

(REPEAT SESSION)

Michael Masterson

Vice President Vendor Risk Administration UNION BANK San Francisco, California



In only a few days, you can enjoy an enormous range of experiences - from longhorns to longnecks, from salons to saloons. Discover the artistic masterpieces of the Fort Worth Cultural District. Explore the true American West in the Stockyards National Historic District. Shop and dine in the 35-block Sundance Square, one of the most exciting downtown areas in the nation. See a magical show at Bass Performance Hall. Stroll through the Museum of Living Art at the top-ranked Fort Worth Zoo. And that's just the beginning of what you'll experience in Fort Worth.

Thursday, March 29, 2012



Keynote Session

8:00 - 9:00 AM

Risk Assessments / Risk Appetite

William Langford

Compliance Managing Director Global Anti-Money Laundering JPMORGAN CHASE & CO. New York. New York

FIRMA is thrilled to welcome back William Langford. As one of JPMorgan's chief compliance and risk professionals, William brings an expert's view and insights for managing Risk Assessments. This is a not-to-miss Keynote from a not-to-miss speaker addressing one of the hottest topics in today's banking and fiduciary world.

General Session

9:15 - 10:15 AM

DFA – The Volcker Rule and Corporate Living Wills



Sarah A. Miller Chief Executive Officer INSTITUTE OF INTERNATIONAL BANKERS 299 Park Avenue, 17th Floor New York, New York

U.S. regulators are issuing regulations to implement the Dodd-Frank Act at breathtaking speed. Come to this session to find out how the proposed regulations interpreting the Volcker Rule's prohibitions on proprietary trading and investing in, and sponsoring, of private equity and hedge fund activities could impact your business. Learn how U.S. and foreign firms are implementing U.S. living will requirements and how those requirements match up against efforts underway overseas.

General Session

10:30 - 11:30 AM

Reputation Risk - How to React and Survive a Crisis

Marcia Keeler

First VP & Corporate Counsel MB FINANCIAL BANK Rosemont, Illinois

Please join Marcia as she addresses the challenging topic of Crisis Management. She will address the critical question: Planning Ahead — has your company adequately developed and tested its plan? Attendees will learn about crisis management dos and don'ts from others' mistakes and successes.

General Session

11:45am - 12:45 PM

Business Continuity Planning

Rosanne McSorlev

Global Head Business Resiliency and Controls JPMORGAN CHASE COMPANY New York, New York

Natural, economic, and corporate disasters represent the foremost risks to today's corporate business plans. As one of our country's leading experts on BCP, Roseann will provide our attendees with a critical guide for strategic emergency management, best-practices, and preparedness.

Conference Adjourns

12:45 PM

Fort Worth Attractions



Sundance Square



Lambert Museum



26th Annual National Risk Management Training Conference — Notes

Hotel and Amenities

The Worthington Renaissance Hotel

Discover one of the premier downtown Fort Worth hotels - The Worthington Renaissance Fort Worth Hotel. Deemed "The Star of Texas", the Worthington is Fort Worth's original AAA Four-Diamond luxury hotel. Located in the heart of Downtown in historic Sundance Square, this hotel in Fort Worth, TX, is just moments from the Fort Worth Stockvards, Museum District, Cowboys Stadium, NASCAR at Texas Motor Speedway, DFW Airport, Amon Carter Museum and Texas Christian University (TCU). Discover 504 luxurious guestrooms that reflect Western elegance and unparalleled comforts, including high-speed internet access, Marriott Plug-In technology and spacious work desks. Enjoy fine dining in Vidalias, relax at our indoor pool, stay in shape in the fitness center, or indulge in our premium suites and Concierge level for the ultimate Fort Worth luxury hotel experience. Discover a new standard for hotels in Fort Worth, Texas, at the luxurious Worthington Renaissance.

Hotel Awards

Fort Worth's premier AAA 4-Diamond hotel, since opening in 1981.

Hotel Highlights:

Guest rooms features: luxurious bedding, HDTV's, wired internet access (for fee), coffee maker, hair dryer, in room safe, iron and ironing board, amazing skyline views; Lobby Bar; Vidalias; Bar-Wired – internet café; Complimentary Fitness Center, open 24/7 Indoor pool; Staffed, full-service Business Center from 7:00 AM to 9:00 PM; Wireless internet available in public areas; Concierge desk; Worthington Athletic Club;

Valet Parking

\$18 US Daily (special FIRMA rate)

Guest self-parking is available only in adjacent lots, for up to \$10 per day.

Parking

On-Site Parking fee: \$16 USD daily Valet Parking fee: \$22 USD daily

Off-Site Parking fee: \$3 USD hourly; \$10 USD daily

Hotel Reservations

Conference attendees will receive a reduced group rate of \$235.00 single occupancy & double occupancy. Simply call the Hotel's reservations department at 800-468-3571 and mention that you are with FIRMA when you make your reservation for the conference or go to the following link. For online reservations, simply select your dates of stay, your Marriott Rewards number, if applicable, and click "Check Availability". You must select the rate and then continue to register.

https://resweb.passkey.com/Resweb.do?mode=welcome_ei_new&eventID=5770460

FIRMA has a block of rooms reserved for the conference attendees; however, this block will be released March 2, 2012. Therefore, ALL RESERVATIONS MADE AFTER 5PM, MARCH 2, 2012, ARE SUBJECT TO AVAILABILITY. The FIRMA group rate will be honored (3) days prior and (3) days after the meeting dates, subject to availability.

Government Reservations

FIRMA has 80 government rate rooms blocked at the Worthington. To make your government reservation, you may call 800-468-3571 and ask for a FIRMA government room or register online.

Dress

Casual dress is recommended for all conference functions. Fort Worth enjoys a mild climate; the average high temperature in late March is 72 degreesF. While attending conference sessions, a sweater or jacket is always recommended.

Airport Transportation Information

The hotel does not provide shuttle service

 $Dallas/Fort\ Worth\ (DFW)\ Airport\ Information:$

1-972-574-8888

Hotel direction: 17 mile(s) SW

Driving directions: South Exit from Airport to 183 West to 121 South. Follow 121 South to downtown Fort Worth. Take Belknap exit, go 1 mile, turn left on Houston. Turn left on 2nd St. The hotel is on the left.

Alternate Transportation

Yellow Checker Shuttle (Yellow/Black Van) – every 30 minutes;

fee: \$19 USD (one way); on request Bus service fee: \$20 USD (one way) Estimated Taxi fare: \$44 USD (one way)

Americans with Disabilities Act

FIRMA is pleased to assist in complying with ADA. If you are an attendee with a disability, please contact Hale Mast, FIRMA Executive Director, (803) 547-8964, to discuss any auxiliary aids needed to assist you from a communications, transportation, or architectural aspect. FIRMA will then inform the hotel of your special needs.

Special Events

FIRMA's Board of Directors will host a special welcome reception at the historic Worthington Renaissance Hotel on Monday evening, from 6:00-8:00 pm. Come join us and enjoy this time to meet old and new friends attending the conference.

On Tuesday, March 27th, FIRMA's General Sessions end at 1:15pm. Our Conference Attendees are invited to attend an optional, extra-fee In-Conference Seminar that afternoon from 3:00 to 5:00pm. In addition, FIRMA is delighted to present our popular Vendor Showcase, starting at 1:30 pm on Tuesday afternoon. Attendees will receive a free lunch and can choose to attend presentations from our respected Conference Exhibitors. Each vendor will conduct two 30-minute sessions. Pre-registration is required for the Vendor Showcase.

The Worthington Renaissance address is: 200 Main Street, Fort Worth, TX 76102, Phone: (817) 870-1000

For information about the city of Fort Worth, visit www.fortworth.com/visitors

REGISTRATION

FIRMA 26th NATIONAL RISK MANAGEMENT TRAINING CONFERENCE MARCH 25 - 29, 2012

	MARCH 23 -	29, 2012		
Register for: Conference	Check one:	☐ Member \$1,395.00*	□ Nonmember \$1,595.00*	
☐ Pre-Conference Work	shop 🔲 I 🔲 II	\$175.00	\$250.00	
☐ In-Conference Semin		\$125.00	\$200.00	
☐ Free Vendor Showcase	e (includes lunch); se	eating is limited.		
* Take a	\$100 discount if paid	prior to February	15, 2012	
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Title				
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How did you hear about this Conference? Mail FIRMA Website Referral What is your organization's profile? Community Regional National International	Email Other	☐ Trust☐ Brokerage☐ Capital Marke	out your responsibili	mt. Private Banking Insurance
Conference Handouts: All 2012 materials, speaker outlines, and handouts. Spe				
BY MAIL		BY E-MAIL		

BY TELEPHONE

Call us at 678.565.6211, Monday-Friday, 8 AM to 5 PM EST.

BY FAX

Send this completed form to 678.565.8788.

FIRMA, PO Box 507, Stockbridge, GA 30281.

Copy and mail this complete form to:

Our e-mail address is thefirma@bellsouth.net

REGISTER ONLINE

Visit our website at www.thefirma.org.

TRAVEL

Call Action Travel at 800.854.0601, ext. 3012 for travel arrangements.



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